

## Jean-Pierre BARBEAU

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Married, 3 children (23 -21-19 y | students)



## 27 years of career (Industry)












International Mobility




- Engineer Arts & Métiers Paris Tech
- Executive MBA ESSEC
- Executive Coach for CEO's, ExCom ...
- French, German, English
- Entrepreneur, audacious & scrupulous

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# International Transition Management

Your Challenges | My Experiences | Our successes

Companies	Positions   Responsibilities	Achievements
  1y	<b>CEO – TPLA Solutions</b> <ul style="list-style-type: none"><li>- Energy.</li><li>- “ Your Challenges   My Experiences   Our successes “</li></ul>	<ul style="list-style-type: none"><li>- Various missions</li><li>- Management of transition (Confidential clients)</li></ul>
  6.500 p, 3.0 B€/y 2y	<b>Director Nuclear Busdev, France</b> <b>Steering Committee Member</b> <ul style="list-style-type: none"><li>- Define &amp; deploy the new strategy for France</li><li>- Nuclear &amp; Life Science sectors</li></ul>	<ul style="list-style-type: none"><li>- ITER : ~400 M€ Qualified</li><li>- EDF CCL : 30 M€ Shortlisted</li><li>- CEA RJH : 10 M€ Shortlisted</li><li>- Pipeline &gt; 450 M€ Mid Term</li></ul>
 2005 – 13 y Still owned & managed	<b>Managing Director &amp; Owner: Property Developer</b> <ul style="list-style-type: none"><li>- P&amp;L : CAPEX, OPEX management</li><li>- Full EPCM for a medium sized building</li><li>- Creating Company (SCI, family owned)</li><li>- Regulatory, Risks, Stakeholder management (&gt; 100)</li><li>- Spin Off , Treasury optimization, Recapitalization</li></ul>	<ul style="list-style-type: none"><li>- 1.065 m<sup>2</sup>. City Center.</li><li>- 4 floors, family apartments</li><li>- CAPEX - 1,1 M€</li><li>- Build in 20 month, timely</li><li>- 10y warranty</li></ul>
  35.000 p, 4.2 B€/y Listed London 4 y	<b>Managing Director - France</b> <ul style="list-style-type: none"><li>- Define the new strategy for France</li><li>- Install &amp; develop Babcock on the French nuclear Market</li><li>- Launch Organic and M&amp;A growth,</li></ul>	<ul style="list-style-type: none"><li>- Team of 15</li><li>- 5 M€ new Contracts</li><li>- Pipeline of &gt; 240 M€</li><li>- M&amp;A opportunities</li></ul>
  48.000 p, >8 B€/y Listed Paris 3 y	<b>Vice President EMEA + Asia</b> Nuclear BuzDev team <ul style="list-style-type: none"><li>- Nuclear Newcomers countries</li><li>- Influence &amp; teamwork with French stakeholders (engineering's &amp; specialized companies) to promote &amp; coordinate French Nuclear Industry</li></ul>	<ul style="list-style-type: none"><li>- Kuwait consulting contracts</li><li>- French Rep. IAEA Vienna</li><li>- Special Counselor for French Foreign Trade</li></ul>
  6.500 p, 2,2 B€/y Listed Paris 2 y	<b>Director (deputy) Europe + EMEA</b> Business Development <ul style="list-style-type: none"><li>- Brownfield / Greenfield opportunities (~250 to &gt;500 M€) (cement plants &amp; aggregates or limestones quarries)</li></ul>	<ul style="list-style-type: none"><li>- 96 countries mapped.</li><li>- Opportunities: Kazakhstan, Croatia, Belarus, Germany, RDC, Syria, Tunisia, etc.)</li></ul>

  160.000 p, 75 B€/y Listed Paris	3 y till 2007	<b>Director (Deputy) Asia Nuclear Projects</b>	<ul style="list-style-type: none"> <li>- Strategic Nuclear development of EDF</li> <li>- Large Contracts update</li> <li>- CNNC cooperation</li> <li>- CPI cooperation</li> </ul>	
	2 y	<b>Manager China project – CGNPC Daya Bay</b>	<ul style="list-style-type: none"> <li>- Cooperation agreement between 4 NPP's and French nuclear fleet (58 units).</li> <li>- +40 % turnover</li> <li>- 10 expat families in China</li> <li>- 80 missions / y</li> </ul>	
	2 y	<b>Director Purchase &amp; Procurement, Steering Committee Member (French Guyana)</b>	<ul style="list-style-type: none"> <li>- Purchase, Procurement,</li> <li>- General logistics &amp; 170 vehicles fleet.</li> <li>- 27 people</li> <li>- 33 M€/y purchases</li> <li>- 11% savings   optimization</li> <li>- &gt;80 M€ inventories → -25%</li> </ul>	
	1 y	<b>Strategical Auditor &amp; Advisor to CEO</b>	<ul style="list-style-type: none"> <li>- for EDF Group Board (ExCom)</li> <li>- 4 missions of 3 months each</li> <li>- Hi Potential position</li> </ul>	
	2 y	<b>Manager Production, 2 Nuclear Units</b>	<ul style="list-style-type: none"> <li>- 2 Nuclear Units of 900 MWe,</li> <li>- 134 people, in shift</li> <li>- Nuclear Safety 2y record</li> <li>- Crisis Organization / on duty</li> </ul>	
	2 y	<b>Manager (deputy) - Nuclear Logistics dept.</b>	<ul style="list-style-type: none"> <li>- Rad Waste, Nuclear Fuel, Robots, Cranes, Warehouses</li> <li>- 125 people. On duty.</li> <li>- Optimized regulatory issues</li> <li>- WANO &amp; OSART counterpart</li> </ul>	
	+1993-1999	<b>PM Outages (matrix organization)</b> Missions on 9 Outages (1y, 5y, 10y)	<ul style="list-style-type: none"> <li>- As Team <b>leader</b> of Pipes &amp; Valves department</li> <li>- As Team <b>leader</b> of Nuclear logistics department</li> <li>- As Team <b>leader</b> of Operations department</li> <li>- ~6 M€   4-5.000 tasks /~30 d.</li> <li>- 9 month / project</li> <li>- Safety   Security   Quality   Costs</li> <li>- Major regulatory constraints</li> </ul>	
	1992- 3 y	<b>Engineer Maintenance</b>	<ul style="list-style-type: none"> <li>- Pipes and Valves (20.000 valves / Unit, 6 Units on site)</li> <li>- Budget holder (15 M€/y)</li> <li>- 64 people</li> <li>- Budget 15 M€/y. -3,5% achieved</li> <li>- Optimized MT &amp; LT maintenance</li> </ul>	
		1 y	<b>Air Craft Officer, - French Military Duty</b>	<ul style="list-style-type: none"> <li>- 43 soldiers to manage</li> </ul>

### Community

	2017 – 2y	<b>Business Angel – AMBA</b>
	2013 – 6 y	<b>CCEF - Special Counselor for French Foreign Trade, (decree of the French PM)</b>
	2011 – 8 y	<b>Area President of Alumni / Community Network Arts &amp; Métiers Paris Tech (&gt; 185 p.)</b>

### Interests

Strategy	- <b>Chess (5y) + Go Game = Key to understand Occidental vs Asian business behaviors</b>
Executive Coaching	- <b>Master Degree in Executive Coaching (University of Cergy Pontoise – France)</b>
Inter-cultural	- <b>Travelling (49 countries)</b>
Real Estate	- <b>Do it myself &amp; gardening (2000m²)</b>